

Fresh Grapefruit (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2002. The denominator represents the total number of FEU shipped carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2002.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October, 2002. Source: PIERS, October, 2002.

Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for December 30, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sou Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1.000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: October 2002

Month\Year 7.0 \ 31.0

Month Y ear $7.0 \setminus 31.0$	Surcharges:												
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	57%	42%	22 Days	\$4.37 ¹⁹	\$10 ¹⁶	§ \$40						1134 pkgs	s. \$5,161
CMA-CGM	29%	29%											
Maersk-SeaLand	14%	3%	31 Days	\$3,300	\$185	\$40							\$3,525
COSCO	0%	16%											
Evergreen	0%	6%	28 Days	\$5.02 ¹⁹	\$10 ¹⁶	\$40							\$5,918
Yang Ming	0%	3%		\$4 300	\$185	\$40							\$4 525

¹⁶ Rate is calculated per KT not by container.

Average Container Rate \$4,834

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¹⁹ Rate is per package

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: October 2002

Month\Year 3.0 \ 45.0

Month Y ear $3.0 \setminus 45.0$	Surcharges:												
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	67%	4%	29 Days	\$3,300	\$185	\$40							\$3,525
Hanjin	33%	4%	27 Days	\$4.37 ¹⁹	\$10 ¹⁶	\$40						1134 pkgs	s. \$5,161
NYK Line	0%	56%	26 Days										
Evergreen	0%	22%	30 Days	\$5.02 ¹⁹	\$10 ¹⁶	\$40							\$5,918
Yang Ming	0%	13%	27 Days										

¹⁶ Rate is calculated per KT not by container.

Average Container Rate \$4,070

¹⁹ Rate is per package

Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: October 2002

Month\Year 2.0 \ 362.5

,													
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	50%	24%	28 Days	\$4.65 ¹⁹	\$10 ¹⁶	⁵ \$40							\$5,498
Hatsu Marine Ltd.	50%	0%											
Maersk-SeaLand	0%	24%	31 Days	\$3,300	\$185	\$40	5%						\$3,690
Yang Ming	0%	17%	29 Days										
P&O Nedlloyd	0%	16%	13 Days										
MOL	0%	7%	25 Days	\$4.70 ¹⁹	\$10 ¹⁶	\$40						1134 pkgs	s. \$5,535
Hanjin	0%	6%	26 Days	\$4.00 ¹⁹	\$10 ¹⁶	\$40	5%					1134 pkgs	s. \$4,968
APL	0%	4%	25 Days										

¹⁶ Rate is calculated per KT not by container.

Average Container Rate \$5,498

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¹⁹ Rate is per package

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: October 2002

Month\Year 143.0 \ 1,016.1

Month (Year 743.0 \ 7,0	Surcharges:												
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
Maersk-SeaLand	99%	77%	9 Days	\$2.79 ¹⁹ S	\$274 ¹	\$40 ¹		\$500 ¹					\$3,978
Evergreen	1%	10%	17 Days										
APL	0%	11%	9 Days										

¹ Rate is per container

Average Container Rate \$3,978

¹⁹ Rate is per package

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: October 2002

Month\Year 179.1 \ 822.1

,													
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	69%	58%	8 Days	\$2.79 ¹⁹	\$274 ¹	\$40 ¹		\$500 ¹					\$3,978
Hapag-Lloyd	28%	22%	10 Days										
Evergreen	2%	6%	16 Days										
APL	1%	7%	11 Days										
Hanjin	0%	3%	19 Days	\$3,250		\$40							\$3,290
MOL	0%	3%											

¹ Rate is per container

Average Container Rate \$3,978

¹⁹ Rate is per package

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: October 2002

Month\Year 1.1 \ 8.8

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	100%	13%											
Evergreen	0%	53%	36 Days	\$5.46	\$185	\$40	8%						\$7,512
Yang Ming	0%	34%	35 Days										

Average Container Rate

Atlantic/Gulf Ports To Tokyo, Japan

0%

12%

COSCO

Fresh Grapefruit (EC)

Monthly Market Share For: October 2002

Month\Year $237.9 \setminus 3$,													
Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	34%	34%	36 Days	\$3.00	\$10	\$40	43%					1134 pkgs	s. \$5,095
Maersk-SeaLand	25%	22%	22 Days	\$3,300	\$185	\$40	43%						\$4,944
APL	14%	5%	27 Days										
MOL	14%	4%	32 Days	\$3.05	\$10		43%					1134 pkgs	s. \$5,136
OOCL	8%	8%	30 Days	\$3.05	\$10	\$40	43%					1008 pkgs	s. \$4,586
NYK Line	2%	8%	26 Days										
Hyundai	1%	0%	24 Days	\$3.05	\$10		43%					1008 pkgs	s. \$4,546

Average Container Rate \$5,000

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